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Via Electronic Mail

Mr. Sandford A. Lechtick
President
Esquire, Inc.
21241 Ventura Blvd.
Suite 182
Woodland Hills, CA 91364
E-Mail: sandy@esquiresearch.com

Dear Sandy:

Thank you for the exceptional job you and your organization have done in successfully representing several outstanding partners to us.

Last year, a good friend of mine, the managing partner of a well known law firm referred Esquire to me. He spoke very highly of your organization. Without question, you have surpassed our expectations. Since we formed Michelman & Robinson 12 years ago, we have worked with a number of legal search firms. Esquire, Inc. has proven to be head and shoulders above all of them.

We have been impressed by the depth and breadth of your practice and your geographic reach. In the last 15 months, you found us a finance partner in our Orange County office, an insurance coverage partner in our San Francisco office, a white collar partner and an intellectual property partner in our New York office - with other candidates in the pipeline. Even most recently, Esquire delivered to us a senior employment litigation associate based on a priority search for our managing partner.

In our experience, we have not found any other legal search firm as effective as your organization in bringing outstanding partners to our attention that match-up, and so responsive to our needs. You have been a pleasure to work with.

Again, thank you for being a true partner and taking the long term view - not just the placement fee that many other search firms focus on. We appreciate that you have taken the time to really get to know us and understand our culture, practices and economics. We look forward to a long and very productive relationship.

MICHELMAN & ROBINSON, LLP

Very truly yours,



Sanford L. Michelman
Chairman

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